

TOP AGENT MAGAZINE



BRIAN MARTUCCI

With 29 years of experience in the mortgage industry, a passion for helping others and extensive knowledge about the market, Brian Martucci has experienced great success in his career. He got his start right out of college in 1986, sending out his resume to a

few mortgage companies. After going on one interview, his drive and ambition were clear, and he was hired. He has held multiple positions in the mortgage business, including vice president, branch manager, loan processor and loan officer. Brian is now Senior Loan Officer at 1st Mariner Mortgage. In 2014, he was the #3 top producer in his company, and in 2012, he was in the top 1/10th of 1% of US loan officers. He and his team of four people serve clients from across the country, focusing mainly on California and the Mid-Atlantic regions.

Because Brian is highly experienced, he is able to serve a wide variety of clients, and understands the importance of delivering superior service. What many people first notice about him is his focus on keeping clients informed and up-to-date. Evidence of this can be seen in his detailed and educational website, getloans.com. This site presents clients and potential clients with everything they need to know about the mortgage industry, presented in an easy to understand and interactive format. Here you can find an "About me" section, a "Rates" section, a "Blog" section, a "Tools" section and a "Tucci TV" section, among others. Blog posts include articles such as tips on shopping for mortgages and advice on avoiding mortgage process mistakes. In the video section, visitors are able to get to know Brian and learn about the mortgage industry.

Because 1st Mariner Mortgage is a direct lender, doing everything in house, Brian is able to provide a streamlined process to his clients. He is fast and efficient at communicating, always keeping in touch even when

there are no updates. "I always get back to my clients," he explains. Another focus is on security, as he knows how vital it is to keep his clients' information protected. "We have passwords protecting our documents, and we have secure storage and deletion."

With more than 150 glowing testimonials on Yelp and Zillow and a solid 5-star rating, Brian is certainly keeping his clients happy by going above and beyond their expectations. Many praise him for his ability to educate them on their options and help them through the transaction. One recent review read, "It has been 10+ years since we purchased a home and the mortgage landscape has changed significantly. Brian navigated us through the process and was a true professional who patiently and comprehensively addressed our concerns, answered our questions and calmed our minds from beginning to end. Organized, detail oriented and responsive to say the least."

Others are grateful for his advice, saying, "I bought my home over two years ago and Brian is still providing advice! My mortgage has PMI and Brian suggested many ways to get rid of the PMI payment. Additionally, I recently had a question about home equity loans. This is not even a service provided by Brian, but he was able to provide me with extremely good advice about how to proceed. He really has been incredible both during the mortgage process and afterward. He's just great."

Having spent his entire professional career in the mortgage industry, Brian is here to stay, and wouldn't want it any other way. He loves that he is continually challenged and always meeting new people. "I love that there is always new things to learn, there is never a boring day."

For more information about Brian Martucci of 1st Mariner Mortgage, please call 202-588-2400 or email brian@getloans.com